



# The Hawthorne HOTLINE

THE OFFICIAL NEWSLETTER OF THE HAWTHORNE CHAMBER OF COMMERCE

## MISSION OF THE HAWTHORNE CHAMBER OF COMMERCE

To act as a spokesperson for the business and professional community and translate into action the group thinking of its members

To render specific services to members and the community as a whole

All businesses within and around the City of Hawthorne are invited to join the Chamber and participate in its various community events

## LOCATION AND HOURS OF OPERATION

4444 W. El Segundo Blvd.  
Hawthorne CA 90250  
310.676.1163

[www.hawthorne-chamber.com](http://www.hawthorne-chamber.com)  
[info@hawthorne-chamber.com](mailto:info@hawthorne-chamber.com)

Mon., Wed., Thurs. & Fri  
9:30 am—4:30 pm  
Tuesday  
10 am—4pm

All Chamber members are welcome to attend the General Board meetings held the first Wednesday of every month, at 8 am at the Chamber office



## November & December 2007

### Happy Holidays!



## Chamber Mixers

The Hawthorne Chamber is grateful to Varadero Cuban Café for providing their fine dining establishment for our September Mixer. Varadero serves as a small, yet delightful local for those who enjoy the cuisine of Havana. The proprietor, Mr. Nelson Caraballo, labored diligently that morning to prepare over sixty “mouth-watering” pastries, such as guava and cheese sweets, beef empanadas, and some delicious treats made from potatoes and chorizo.

Varadero Cuban Café is located at 14201 Inglewood Ave, and we here at the Chamber would like to encourage our community to visit and enjoy the many wonderful Cuban delicacies that they offer. They also have a great catering menu for those who like to host large events.

In October we celebrated Halloween at the HomeTown Buffet. Chamber Board Member Michael Jones and Hometown Manager went out of his way making sure Chamber members were comfortable, and well fed. HomeTown offers almost 100 delicious items daily, and has featured specials including Roast Beef, Shrimp, Spinach Marie, Jerk Chicken and more.

HomeTown Buffet is located at 12139 South Hawthorne Blvd. Drop by for breakfast, lunch or dinner— you will not be disappointed!

## New Members

The Chamber welcomed three new members in October, including:

Diamondale Adolescent Care  
Facility P.O. Box 4446  
P.V.P, CA 90274  
[info@dacfs.org](mailto:info@dacfs.org)  
(310) 791-3064 Fax (310) 791-3084

Super Suppers  
5227 W. Rosecrans Ave.  
Hawthorne, CA 90250  
[hawthorneca@supersuppers.com](mailto:hawthorneca@supersuppers.com)  
(310) 536-7877 Fax (310) 536-9298

Wiseburn Little League  
P.O. Box 363  
Hawthorne, CA 90250  
[info@wiseburnlittleleague.org](mailto:info@wiseburnlittleleague.org)  
(310) 289-4113

## Ambassadors

An Ambassador is a very important part of the day-to-day operations of the Hawthorne Chamber. Ambassadors serve as the goodwill representative, or the public relations arm of the organization that works for business and community interests in Hawthorne.

Ambassadors serve as the welcoming committee for new members, a link to existing members, and a conduit for potential new members.

The Hawthorne Chamber Ambassadors work to facilitate Chamber membership and participation in Chamber activities.

Ambassadors actively recruit new partners for the Chamber. Remember, anyone interested in the community is a potential partner. For more information on becoming an Ambassador please contact the Chamber office at 310-676-1163.

***November Mixer— Cancelled Due To The Holidays***

***December Mixer— Thursday December 20th, 5:30 pm, Hawthorne Memorial Center, featuring ‘The Taco Man’ \*\*Please Bring An Unwrapped Toy For A Child Or Gift For An Adolescent***

## PRESIDENT'S MESSAGE

Hawthorne is a community that is cultivating. You can develop a healthy, robust community that lives right and enjoys its results only if you do the hard work of getting along with each other, treating each other with dignity and respect. Community requires commitment!

There is a verse that says "Everything on earth has its own time and its own season." The season is just right for Hawthorne.

Unfortunately, many people grow up in families with unhealthy relationships. That is why the City of Hawthorne and the Hawthorne Chamber has stepped up to the plate to help individuals and

businesses grow in this community. You will have to care enough to encourage businesses to get involved.

While it is easier to remain silent, you must take the extra step and show your true colors. An honest answer is a sign of true friendship

A Question to Consider: How can I help cultivate Hawthorne?  
**GET INVOLVED!**

Attend our monthly mixers and bring a friend. Join one of our committees.

You will be surprised to see how good you feel.

Patricia Feldman-Donaldson,  
Chamber President

*Happy Holidays!*



## THE REAL ESTATE CORNER –By Brenda Lacy-Roberts, Realtor Consultant, Century 21 Union Realty

### California Withholding Tax on the Sale of Real Property

There is a requirement under California law that a buyer (or transferee) withhold and transmit to the Franchise Tax Board (FTB) funds equal to 3 1/3 percent of the sales price of California real property at the time of transfer of the property unless an exemption applies for the seller (or transferor). The California Association of Realtors (CAR) Legal department published an article on October 1, 2007 based on California Revenue and Taxation Code Sections 18662 and 18668 (as amended); the 2007 California FTB Forms 593-C, 593-E, instructions; and "Real Estate Withholding Guidelines," FTB Pub. 1016, rev. 1-2007.

Summarily, the law is Buyers must withhold 3 1/3 percent of the gross sales price on sales of California real property interests from both individuals (e.g., "natural" persons) and non-individuals (e.g., corporations, trusts, estates) and pay this amount to the Franchise Tax Board (FTB), unless an exemption applies. Escrow holders must give buyers written notice of these withholding requirements. If the

escrow holder fails to give the buyer this written notice, then the buyer is off the hook for the withholding tax liability. Typically, the escrow holder submits both the form and money withheld to the FTB.

There are exemptions, some of which include:

- The **sales price** of the property is **equal to or less than \$100,000**.
- The **buyer does not receive written notification** of the withholding requirement from the "real estate escrow person."
- The property is the **seller's principal residence** within the meaning of IRC §121 (i.e., the seller has owned and used the property as a principal residence for two out of the last five years).
- The property was **last used as the seller's principal residence** within the meaning of IRC §121. (This exemption applies even though the seller may not have owned and used the property as a principal residence for two out of the last five years
- The seller is a **corporation** with a

permanent place of business in **California**.

The purchase contract or other sales agreement should reflect the agreement of the buyer and seller to comply with the requirements of this law by either having the proper amount of tax withheld and deducted through escrow, or obtaining and providing appropriate documentation that no withholding, or reduced withholding, is required.

This is just a brief excerpt on the law and some of its exemptions, if readers would like additional information, consult your own professional tax advisors for advice in particular transactions. In addition, the FTB has set up a special unit to deal with this law. You may contact this unit by telephone at 916.845.4900, by fax at 916.845.4831, or through the Federal Tax Board's website at [www.ftb.ca.gov](http://www.ftb.ca.gov).

There are walls and walls of legal doctrine that govern the purchase and sale of real estate. Consult with a professional Realtor® for added protection and assurance of compliance with real estate laws.

Make it a great day!

*Permission granted to use excerpts of this article by the C.A.R. Legal Department.*

## Giving Relief to Those Affected by the Wildfires –By Gary Toebben, President & CEO, Los Angeles Area Chamber of Commerce

This has been an especially difficult week for Southern California. Our hearts go out to the thousands of people who have lost their homes or businesses to the terrible fires. The magnitude of this tragedy continues to unfold and the sheer number of evacuees – the largest in state history – is staggering. Through it all, we still see the best in our neighbors.

To the firefighters who have risked their lives in some of the most daunting conditions imaginable – thank you. In every natural or man-made disaster, the brave men and women of our many fire departments are always on the frontlines saving lives and property. With the Santa Ana winds reaching hurricane-force speeds and temperatures in triple digits, we all witnessed either firsthand or on television true heroism in action.

That gratitude for such selfless bravery also goes to the police officers and volunteers who rushed into communities to make sure residents – sometimes elderly or infirmed – evacuated before the flames reach their location. And the same gratitude goes to the citizens who stood guard with garden hoses to protect their property and

their neighbors. We all continue to read the unfolding stories that remind us that despite our region's sheer geographic size, in moments like this we are all one community.

Businesses were some of the first to respond with food and other resources for evacuees and firefighters. Those businesses include AT&T, Bank of America, City National Bank, Comerica Bank, Kaiser Permanente, The Los Angeles Times, Nestle USA, Inc., Ralphs, Union Bank of California, Verizon, Vons and The Walt Disney Company just to name a few.

More help is needed. Gov. Arnold Schwarzenegger established a dedicated telephone line for businesses to make large donations of needed supplies. If your business is interested in helping, call 800.750.2858.

The American Red Cross continues to set the gold standard for disaster relief and is leading the effort in Southern California. Donations can be made at [www.redcross.org](http://www.redcross.org) or by calling 800.HELP.NOW. Donations can also be made to the United Way at [www.unitedway.org](http://www.unitedway.org).

State Assembly Speaker Fabian

Núñez is partnering with the Chamber, the Southern California Leadership Network, *La Opinión*, Univision TV and several local radio stations on a clothing drive for those affected by the wildfires today, Monday, Oct. 29, 7 a.m.-6 p.m. To participate, bring clothing donations to [eight drop-off sites in the Los Angeles area](#). For more information, contact State Assembly Speaker Núñez's district office, 213.620.4646.

Finally, if you own a small business that has been affected directly or indirectly by the fires, the Small Business Administration has posted a list of city, state and federal resources for you at [www.sba.ca.gov](http://www.sba.ca.gov).

Living in Southern California presents some very unique and daunting challenges, as we learned once again with these fires. Let's continue to work together in order to rebuild these devastated communities and the many lives affected.

And that's the Business Perspective.

Gary Toebben, President & CEO, Los Angeles Area Chamber of Commerce, *produced with the input of Senior Policy Advisor Rusty Hammer.*

## Save The Date- 2008 State Of The City Luncheon

### Mark Your Calendars Now!

Thursday, February 14, 2008, Hawthorne's Annual State of The City Luncheon at the Hawthorne Memorial Center

The State of the City Address is the event where residents and the business community hear from the Mayor himself what Hawthorne- the City of Good Neighbors is doing, what was accomplished during 2007, and what is in store for 2008.

It is a time to network with local business and community leaders, and to celebrate and be proud of our great city.

### Sponsor Packages Include:

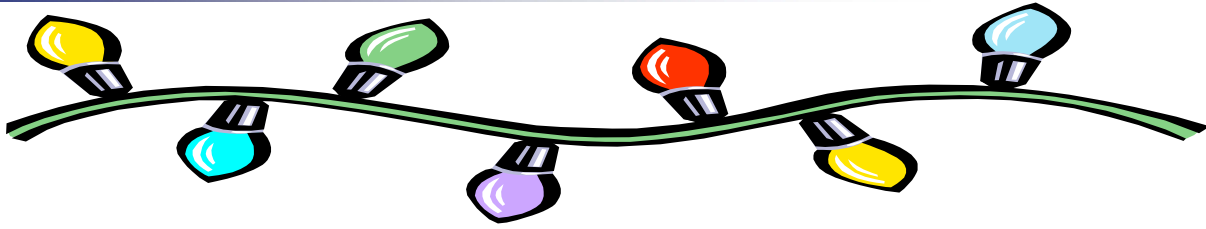
- Individual Sponsor - \$50, includes lunch
- Table Sponsor- \$500, includes table of 10 and mention in the program booklet.
- Event Sponsor- \$1000, includes

table of 10, a ½ page ad in the program booklet and company logo on the event banner.

- Premier Sponsor- \$1500, includes table of 10, full-page ad in the program booklet, company logo on the event banner, and admission to VIP Reception starting at 10:00 a.m.

Contact the Chamber office at (310) 676-1163 with any questions and/or to make your reservation today!





## Hometown Holiday Parade –A Letter From Larry Guidi, Mayor, City Of Hawthorne

September 6, 2007

On behalf of my colleagues, I would like to invite you to be a participant as we formally open the Holiday Season with our 7th annual old-fashioned "Hometown Holiday Parade" on Saturday December 1, 2007 beginning at 10:00 am.

Join with community groups, businesses and our residents as the City of Hawthorne presents this ex-

citing event which draws both regional attention and visitors to our community.

Santa Claus will meet us at the end of the parade route, in City hall, so bring your cameras to take pictures of your children and enjoy free barbecued Hot Dogs along with a pictorial history of Hawthorne as part of this celebration.

Please join in our parade, and sub-

mit an entry form to the address below by November 19, 2007.

City of Hawthorne, Hometown Holiday Parade, 4455 W 126th Street, Hawthorne, CA 90250.

For further information, please call 310-349-2935. thank you and we look forward to your joining us on December 1, 2007.

Sincerely, Mayor Larry Guidi



## HAWTHORNE CHAMBER BOARD MEMBERS

### 2006/2007 Board of Directors

**President** Pat Feldman-Donaldson  
Abacus Security Services

**Treasurer** Larry Franklin  
Bay Cities National Bank

**Past President** Don Harris  
Farmers Insurance Group

### Committees

**Ambassadors**– Michael Jones  
HomeTown Buffet

**Communications**- Candy Cargill-Fuller  
Behavioral Health Services

**Economic Development**- Don Harris  
Farmers Insurance Group

**Government Affairs**– Yvonne D'Ambra  
South Bay Workforce Investment Board

**Member Services/Women in Business**-  
Pat Feldman-Donaldson, Abacus Security

**Special Events**- Nelson Rios  
Advanced Party Rentals

### Elected Board Members

Michael Jones  
HomeTown Buffet

Brenda Lacy-Roberts  
Century 21 Union Realty

Pastor Tyrone Partee  
Olivet Lutheran Church

Betty Patterson, LV Travel & Tours

Nelson Rios, Advanced Party Rentals

Syed Shuja  
Adam Associates

Beverly Staiger  
Staiger Business Solutions

Steve Tavera  
Gold's Gym

### At Large Directors

Steve Bradford, Southern California Edison

Sandy Maiden, Wescom Credit Union

Ron Bradfish, Vought Aircraft Industries Inc

Manuel Cadena, TRICOR America

Candy Cargill-Fuller, Behavioral Health Services

Bob Cawley– South Bay Ford

Lily Craig, Chevron Products Company

Yvonne D'Ambra, South Bay Workforce Investment Board

Shelley Rose, Hawthorne School District

### Administrative Staff

Sherice Fernandez, Office Manager

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GET INVOLVED TODAY!**

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**ABACUS Security Services, Inc.**

*"A security company you can count on."*

**Patricia Feldman-Donaldson**

Senior Vice President

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Hawthorne, CA 90250

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**THE HAWTHORNE HOTLINE** is mailed and emailed directly to 230+ members and published on our website at [www.hawthorne-chamber.com](http://www.hawthorne-chamber.com).

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| Ad Size       | One Time | 3x or More |
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| Half Page     | \$ 90    | \$ 85      |
| Full Page     | \$ 180   | \$ 170     |

Newsletter Insert \$35



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# Happy Holidays from the Hawthorne Chamber!

## UPCOMING EVENTS

### November Events

- 11/4/07– Daylight Savings Time Ends- Set Your Clocks Back
- 11/7/07- Board meeting, **\*\*Special Time\*\* 12 noon**
- 11/9/07- South Bay Workforce Investment Board Alumni and Awards Breakfast, 7:30 am at the Ayres Hotel, Hawthorne
- 11/13/07- City Council Meeting, 6 pm, Hawthorne City Hall
- 11/22/07- Thanksgiving Day
- 11/27/07- City Council Meeting, 6 pm, Hawthorne City Hall

### December Events

- 12/1/07– Hawthorne Hometown Holiday Parade, 10 am
- 12/4/07- Chanukah Begins
- 12/5/07- Board meeting, 8:00 am
- 12/11/07- City Council Meeting, 6 pm, Hawthorne City Hall
- 12/16/07- Los Posadas Begins
- 12/20/07- Holiday Mixer, 5:30 pm, Abacus Security Services, Hawthorne
- 12/25/07- Christmas Day
- 12/26/07- Kwanzaa Begins
- 12/31/07– New Years Eve

**To list your community or business events here,  
contact Candy Cargill-Fuller at  
[ccargill-fuller@bhs-inc.org](mailto:ccargill-fuller@bhs-inc.org)**



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